

Garden Center Practice Test 1

- 1) The process by which a plant stops active growth and develops the capacity to survive freezing temperatures is?
 - A) Cold acclimation
 - B) Warm acclimation
 - C) Drought
 - D) Deep freeze

- 2) What element is important in the production of chlorophyll in the leaf?
 - A)Mercury
 - B) Iron
 - C) Zinc
 - D) Nitrogen

- 3) In the process of _____, the leaf uses the energy from sunlight to fix carbon dioxide from the atmosphere and water into sugars.
 - A) Respiration
 - B) Transpiration
 - C) Photosynthesis
 - D) Pollination

- 4) Tissues that conduct various substances in liquid form are _____.
 - A) Vascular
 - B) Xylem
 - C) Circular
 - D) Phloem

- 5) Plants are anchored to the soil by the _____.
 - A) Stems
 - B) Leaves
 - C) Roots
 - D) Rocks

- 6) There are _____ kingdoms of living organisms.
 - A) 1
 - B) 7
 - C) 3
 - D) 5

- 7) A family is a group of related _____.
 - A) Orders
 - B) Classes
 - C) Genera
 - D) Divisions

- 8) A group of related divisions is a _____.
 - A) Kingdom
 - B) Divisions

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- C) Genus
 - D) Family
- 9) Hibiscus is in the _____ family.
- A) Cacti
 - B) Olive
 - C) Buttercup
 - D) Purslane
- 10) Which of the following is a plant species?
- A) Pyrus
 - B) Calleryana
 - C) Pyrus Calleryana
 - D) Rosaceae
- 11) Which of the following are good sources of organic matter?
- A) Composted leaves
 - B) Mushroom compost
 - C) Organic peat
 - D) All of these
- 12) pH is _____.
- A) Concentration of hydrogen ions in solution.
 - B) Concentration of oxygen in the air.
 - C) Concentration of hard minerals.
 - D) Concentration of micronutrients.
- 13) The best material to use to lower soil pH is _____.
- A) Hydrogen
 - B) Elemental sulfur
 - C) Sand
 - D) Water
- 14) Which of the following are considered modified underground stems?
- A) Seeds
 - B) Roots
 - C) Bulbs
 - D) None of these
- 15) Phosphorus aids in what?
- A) Root establishment
 - B) Leaf shape
 - C) Leaf Color
 - D) Growth regulation
- 16) Skeletonized leaves is damage caused by _____.
- A) Sucking insect pests
 - B) Chewing insect pests
 - C) Boring insect pests
 - D) All of these

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- 17) Which of the below insect pests are commonly associated with herbaceous ornamentals?
- A) Aphids
 - B) Earwigs
 - C) White flies
 - D) All of these
- 18) A holly plant is considered a _____.
- A) Conifer
 - B) Deciduous
 - C) Evergreen
 - D) Broad leaf evergreen
- 19) A pine is considered a _____.
- A) Conifer
 - B) Deciduous
 - C) Evergreen
 - D) Broad leaf evergreen
- 20) An ash tree is considered a _____.
- A) Conifer
 - B) Deciduous
 - C) Woody ornamental
 - D) Evergreen
- 21) What are the most common Woody ornamental nursery stock found in garden centers?
- A) Ball & Burlap
 - B) Bare root
 - C) Container grown
 - D) All of these
- 22) Specific information that must be printed on a seed label are _____?
- A) Name of seller; origin of seed; Lot number of the seed
 - B) Percent of seed quality; Seed kind or variety; Date the seed was tested
 - C) Percent of seed purity; percent of weed seed; percent of inert matter
 - D) All of the above
- 23) A preemergent herbicide is usually applied in the _____ before the emergence of annual grasses in the lawn.
- A) Spring
 - B) Summer
 - C) Fall
 - D) Winter
- 24) Red thread fungus develops during _____.
- A) Cool, moist periods
 - B) Warm, dry periods
 - C) Hot, arid conditions
 - D) None of these

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- 25) Grass leaves that reveal dark brown, irregular shaped blotches that follow the edge of a leaf blade, with the inside area of the blotch being tan or bleached brown is called _____.
- A) Leaf spot
 - B) Brown patch
 - C) Dollar spot
 - D) Rust
- 26) Rust occurs often in _____.
- A) Late winter; early spring
 - B) Late spring; early summer
 - C) Late summer; early fall
 - D) Late fall; early winter
- 27) Separation of a single plant and potting each separated piece is called _____.
- A) Air layering
 - B) Division
 - C) Leaf cutting
 - D) Stem cutting
- 28) A good growing medium for house plants must meet several requirements; these are _____.
- A) WHC; sufficient soil air; good drainage
 - B) Good drainage and WHC
 - C) pH 5.0-6.0; WHC; sufficient soil air; good drainage; freedom from weed seed
 - D) Must be sterile; weed seed free; a combination of peat, perlite, and vermiculite; pH of 7.1-7.5
- 29) Adding clay to commercial potting soil will _____ the drainage of the medium.
- A) Increase
 - B) Not change
 - C) Decrease
 - D) Improve
- 30) What type of pot is recommended to most house plant enthusiasts?
- A) Plastic
 - B) Clay
 - C) Metal
 - D) Ceramic
- 31) When repotting a new plant you should plant at the same depth that it grew originally, leaving at least _____ of space between the soil line and the top of the pot.
- A) ¼ inch
 - B) ½ inch
 - C) ¾ inch
 - D) 1 inch
- 32) The primary problem in growing houseplants is _____.
- A) Disease
 - B) Pests
 - C) Over watching
 - D) Environment

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- 33) Houseplant fertilizers are normally a _____ ratio.
- A) 0-0-6
 - B) 12-12-12
 - C) 1-1-1
 - D) 5-10-5
- 34) Fertilizing can cause the build-up of _____ in the soil.
- A) Lime
 - B) pH
 - C) Soluble salts
 - D) Sulfur
- 35) In general, high light plants require _____ foot candles of light per day.
- A) 1000-5000
 - B) 3000-5000
 - C) 5000-8000
 - D) 8000-10,000
- 36) In general, lower light plants require _____ foot candles of light per day.
- A) 100-500
 - B) 500-1000
 - C) 1000-5000
 - D) 5000-7000
- 37) Some plants will survive with as little as 50 foot candles of light, if illuminated _____ hours of more with artificial light.
- A) 5
 - B) 10
 - C) 12
 - D) 16
- 38) Which windows in a home receive no direct sun?
- A) East
 - B) West
 - C) North
 - D) South
- 39) Which windows in a home receive the most sunlight?
- A) East
 - B) West
 - C) North
 - D) South
- 40) As a general rule, most houseplants respond best to temperatures ranging from ____ to ____ degrees Fahrenheit.
- A) 70-75
 - B) 55-75
 - C) 65-75
 - D) 60-70

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- 41) Most house plants prefer a night time temperature ____ to ____ degrees cooler than daytime temperatures
- A) 5-10
 - B) 0-5
 - C) 10-15
 - D) No change
- 42) High relative humidity is an environmental condition _____.
- A) Not preferred by most plants
 - B) That is best avoided for good growth and foliage of the house plants
 - C) Preferred by most house plants
 - D) That cause diseases on house plants
- 43) A good growing medium for houseplants need which of the following?
- A) Sufficient soil air
 - B) Good drainage
 - C) Water holding capacity
 - D) All of the above
- 44) When transplanting from one container to the next bigger size container you should leave at least _____ of space between the top of the pot and the soil line.
- A) 1 inch
 - B) 1 ½ inches
 - C) 2 inches
 - D) 2 ½ inches
- 45) Variegated plants require _____ light than all-green plants.
- A) Less
 - B) More
 - C) The same amount of
 - D) None of the above
- 46) Most houseplants prefer night time temperatures ____ degrees ____ than day time temperatures.
- A) 1 to 5 degrees warmer
 - B) 1 to 5 degrees cooler
 - C) 5 to 10 degrees cooler
 - D) 5 to 10 degrees warmer
- 47) The design process consists of _____.
- A) Customer interview
 - B) Base plan
 - C) Site study
 - D) All of the above
- 48) _____ trees are sole in ball & burlap form.
- A) Evergreen
 - B) Shrub
 - C) Shade and flowering

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- D) All of the above
- 49) Which of the below are commonly shipped to a garden center “bare root”?
- A) Spruce and pine
 - B) Deciduous shrubs
 - C) Roses and fruit trees
 - D) All of the above
- 50) The usual criteria for judging watering need or adequacy is _____.
- A) The appearance of the soil
 - B) Feel of the soil
 - C) Weight of the soil
 - D) All of the above
- 51) Water can be used as an effective means to protect soft succulent growth or blossoms from _____.
- A) Insects
 - B) Wind burn
 - C) Early spring frost
 - D) Sun burn
- 52) When fertilizing at a garden center, should you go ahead and apply liquid fertilizer to pots that come in with slow release fertilizer mixed in the soil medium?
- A) YES
 - B) NO
- 53) When dealing with plant standards for bare root tree specifications, the “minimum root spread” of a nursery grown shade tree with a caliper of ½ inch, a 5 to 6 foot high tree will or should have a _____ minimum root spread.
- A) 12 inches
 - B) 24 inches
 - C) 36 inches
 - D) 18 inches
- 54) A ball and burlap shade tree with a caliper of two inches should have a _____ minimum diameter ball.
- A) 8 inch
 - B) 12 inch
 - C) 10 inch
 - D) 24 inch
- 55) The A.S.F.N.S. recommends that coniferous evergreens with a 6-12 inch height or spread be placed in container size _____.
- A) #1
 - B) #2
 - C) #3
 - D) #4
- 56) The two most basic categories of weeds are _____.
- A) Grasses and broad leaf

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- B) Grasses and narrow leaf
 - C) Narrow leaf and broad leaf
 - D) None of the above
- 57) Which of the below is considered an inorganic mulch material?
- A) Pine needles
 - B) Woven landscape fabrics
 - C) Straw
 - D) Bark mulch
- 58) The primary grassy weed problem in lawns is _____.
- A) Dandelions
 - B) Thistles
 - C) Crab grass
 - D) None of these
- 59) Thistles are a _____ weed.
- A) Annual
 - B) Biennial
 - C) Perennial
 - D) All of these
- 60) Applying a post emergence chemical to weeds should be done on a _____.
- A) Cloudy, dry day
 - B) Clear, dry day
 - C) Hot, cloudy day
 - D) Wet, cloudy day
- 61) The disease triangle consists of _____.
- A) Host plant/ environment/ disease
 - B) Host plant/ pathogen/ disease
 - C) Host plant/ pathogen/ environment
 - D) None of the above
- 62) Which of the below is **not** an infectious disease?
- A) Cedar rust
 - B) Powdery mildew
 - C) Black spot
 - D) Defoliation
- 63) Which of the below is **not** a non-infectious disease?
- A) Fungi
 - B) Nutrient imbalance
 - C) Lack of adequate soil oxygen
 - D) All of the above
- 64) Bacteria is an example of a _____.
- A) Infectious disease
 - B) Plant pathogen
 - C) Non-infectious disease

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- D) Pest
- 65) Anthracnose leaf blotch is a _____.
- A) Plant pathogen
 - B) Pest
 - C) Infectious disease
 - D) Non-infectious disease
- 66) Tent caterpillars are an example of a _____.
- A) Sucking pest
 - B) Chewing pest
 - C) Gall pest
 - D) None of the above
- 67) Which of the below are sucking pests?
- A) Lace bugs
 - B) Aphids
 - C) Hoppers
 - D) All of the above
- 68) A virulent disease causing organism is a(n) _____.
- A) Pathogen
 - B) Host
 - C) Disease
 - D) Environment
- 69) A plant susceptible to a particular disease is a(n) _____.
- A) Pathogen
 - B) Host
 - C) Disease
 - D) Environment
- 70) A key environmental factor of rose blackspot disease is _____.
- A) Lack of oxygen
 - B) Insect damage
 - C) Leaf witness
 - D) None of the above
- 71) The combination of chemical, cultural, and biological control strategies is _____.
- A) Plant triage
 - B) Disease triangle
 - C) Integrated pest management
 - D) All of the above
- 72) Maple tar spot is most likely to appear in _____.
- A) Spring
 - B) Summer
 - C) Fall
 - D) Winter

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- 73) Maple tar spot “the most showy” foliar disease is also
- A) The least damaging
 - B) Most damaging
 - C) No noticeable damage
 - D) Kills plants quickly
- 74) The rapid increase of a treated pest problem is called _____.
- A) Pest resurgence
 - B) Pest management
 - C) Resistance
 - D) None of the above
- 75) Biological control of insects involves _____.
- A) Parasites
 - B) Pathogens
 - C) Predators
 - D) All of the above
- 76) Round to irregular splotches with fringed margins mostly on upper leaf surfaces, leaf yellowing develops around these black spots, with defoliation of these infected leaves common. This is an example of _____.
- A) Rose black spot
 - B) Maple tar spot
 - C) Apple scab
 - D) None of the above
- 77) The bacterium *Erwinia amylofora* causes the disease _____.
- A) Mildew
 - B) Fire blight
 - C) Tar spot
 - D) Black spot
- 78) Which of the following is not characteristic of *Sphaeropsis* tip blight of pine?
- A) Needle stunting
 - B) Movement over the years from the bottom of the tree to the top.
 - C) Die back of new growth
 - D) Yellowing and browning only of inner needles in September
- 79) A more or less roundish growth on a plant caused by the production of oversized and excessive numbers of plant cells followed by infection of the bacterium *Agrobacterium tumefaciens* is a _____.
- A) Canker
 - B) Crown gall
 - C) Honeydew
 - D) Sooty mold
- 80) An effective salesperson should take on these roles; they are _____.
- A) Manager/boss/owner
 - B) Slob/stock person/driver
 - C) Host/consultant/seller

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- D) None of these
- 81) One of the most important steps in the sales process is _____.
- A) Listening
 - B) Talking
 - C) Appearance
 - D) Smiling
- 82) The most important component in developing good personnel relations is _____.
- A) Appearance
 - B) Knowledge
 - C) Attitude
 - D) Communications
- 83) Plant patents last for _____.
- A) 10 years
 - B) 17 years
 - C) 20 years
 - D) 25 years
- 84) A federal trademark registration is good for _____.
- A) 5 years
 - B) 10 years
 - C) 15 years
 - D) 20 years
- 85) The uptake of water and dissolved minerals is an important consequence of transpiration.
- A) TRUE
 - B) FALSE
- 86) Production of food is the primary function of the leaf.
- A) TRUE
 - B) FALSE
- 87) All cells within the phloem are nonliving.
- A) TRUE
 - B) FALSE
- 88) When used in print, the first letter of the genus is not capitalized. The first letter of the specific epithet is generally capitalized.
- A) TRUE
 - B) FALSE
- 89) Soil texture is a physical property of soil that describes the particle size of soil minerals.
- A) TRUE
 - B) FALSE
- 90) Wood chips and/or sawdust is highly recommended as soil amendments.
- A) TRUE
 - B) FALSE

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- 91) Limestone may be used to increase pH.
A) TRUE
B) FALSE
- 92) Soluble salts are not used as an estimation of the total nutrient availability in a medium.
A) TRUE
B) FALSE
- 93) Herbaceous plants are plants with hard, woody stems.
A) TRUE
B) FALSE
- 94) Summer flowering bulbs are not hardy.
A) TRUE
B) FALSE
- 95) Irrigation, fertilizing, dead heading, and pest management are all part of seasonal maintenance.
A) TRUE
B) FALSE
- 96) A woody plant that loses its foliage annually is considered deciduous.
A) TRUE
B) FALSE
- 97) All conifers are evergreens.
A) TRUE
B) FALSE
- 98) You should not remove more than 1/3 of the grass foliage when mowing the lawn.
A) TRUE
B) FALSE
- 99) Air layering is one form of propagation.
A) TRUE
B) FALSE
- 100) Psychological studies have shown that plants reduce stress for people by providing a link with nature.
A) TRUE
B) FALSE
- 101) Plants in the work place have the benefits of a reduction of the noise levels and a reduction in absenteeism.
A) TRUE
B) FALSE
- 102) Decorative containers are not useful in protecting floors and tabletops from moisture rings.

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- A) TRUE
 - B) FALSE
- 103) A plant should be potted in a container no smaller than 3-4 inches than the one in which it was in.
- A) TRUE
 - B) FALSE
- 104) Pruning can enhance the natural beauty of a plant or reinforce growing patterns.
- A) TRUE
 - B) FALSE
- 105) You should allow houseplants to almost wilt prior to watering.
- A) TRUE
 - B) FALSE
- 106) Most houseplants require more fertilizer in the winter.
- A) TRUE
 - B) FALSE
- 107) Houseplants cannot be exposed to too much sunlight.
- A) TRUE
 - B) FALSE
- 108) If sufficiently high light intensities cannot be supplied, an increase in the duration of lighting can compensate.
- A) TRUE
 - B) FALSE
- 109) Dust and dirt on plant leaves can clog stomata and lessen the transpiration of water through the plant.
- A) TRUE
 - B) FALSE
- 110) Mayonnaise is a good product substitution for leaf shine.
- A) TRUE
 - B) FALSE
- 111) Coleus plants respond well to air layering propagation.
- A) TRUE
 - B) FALSE
- 112) As a garden center employee, it is imperative that you fully understand the cultural requirements of each type of tropical plant, and that you pass this information on to customers.
- A) TRUE
 - B) FALSE
- 113) Landscape design is a process based on practical concepts that result in attractive, functional, site appropriate, and maintainable outdoor living space.

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- A) TRUE
 - B) FALSE
- 114) Rhythm does not have a place in good design.
- A) TRUE
 - B) FALSE
- 115) Peat balled plants are balled and packaged by machine.
- A) TRUE
 - B) FALSE
- 116) Peat balled plants must be mulched into display beds.
- A) TRUE
 - B) FALSE
- 117) When repotting a containerized plant, you should never disturb the perimeter roots.
- A) TRUE
 - B) FALSE
- 118) When planting a tree purchased in a “fabric grow bag” you must remove the bag before adding back fill.
- A) TRUE
 - B) FALSE
- 119) Dropping a containerized tree accidentally will cause no damage to the root system.
- A) TRUE
 - B) FALSE
- 120) When selling a tree to a customer that has a care tag on it, you do not need to give this customer advice on plant care.
- A) TRUE
 - B) FALSE
- 121) Placing mulch around B&B stock will help to reduce watering requirements.
- A) TRUE
 - B) FALSE
- 122) Grasses have wide leaves with branched leaf veins.
- A) TRUE
 - B) FALSE
- 123) Mowing, cultivating, mulching, and hand pulling are all cultural methods of weed control.
- A) TRUE
 - B) FALSE
- 124) Healthy turf grass will usually turn unhealthy because of weeds in its midst.
- A) TRUE
 - B) FALSE

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- 125) Even without all three components of the disease triangle, infectious disease will occur.
A) TRUE
B) FALSE
- 126) Host resistance, pathogen exclusion, and moderating environment are the three keys to managing disease and pests.
A) TRUE
B) FALSE
- 127) Aphids, scale insects, and lace bugs are all examples of sucking insects.
A) TRUE
B) FALSE
- 128) Product knowledge, sales skills, friendliness, and helpfulness are all characteristics a garden center employee should possess.
A) TRUE
B) FALSE
- 129) Establishing rapport is the process of gaining trust and confidence of the customer.
A) TRUE
B) FALSE
- 130) A friendly, cheerful attitude will not help in making a sell to a customer.
A) TRUE
B) FALSE
- 131) Plant patents are renewable.
A) TRUE
B) FALSE
- 132) A federal trademark registration is renewable.
A) TRUE
B) FALSE

Answer Key

- 1) A
- 2) B
- 3) C
- 4) A
- 5) C
- 6) D
- 7) C
- 8) A
- 9) B
- 10) C
- 11) D
- 12) A
- 13) B
- 14) C
- 15) A
- 16) B
- 17) D
- 18) D
- 19) A
- 20) B
- 21) D
- 22) D
- 23) A
- 24) A
- 25) B
- 26) C
- 27) B
- 28) C
- 29) C
- 30) B
- 31) D
- 32) C
- 33) C
- 34) C

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- 35) C
- 36) B
- 37) C
- 38) C
- 39) D
- 40) B
- 41) A
- 42) C
- 43) D
- 44) A
- 45) B
- 46) C
- 47) D
- 48) D
- 49) C
- 50) D
- 51) C
- 52) B
- 53) A
- 54) D
- 55) A
- 56) A
- 57) B
- 58) C
- 59) C
- 60) B
- 61) C
- 62) D
- 63) A
- 64) B
- 65) C
- 66) B
- 67) D
- 68) A
- 69) B
- 70) C
- 71) C
- 72) B
- 73) A
- 74) A
- 75) D
- 76) A
- 77) B
- 78) D
- 79) B
- 80) C
- 81) A
- 82) D
- 83) B
- 84) B

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- 85) A
- 86) A
- 87) B
- 88) B
- 89) A
- 90) B
- 91) A
- 92) B
- 93) B
- 94) A
- 95) A
- 96) A
- 97) B
- 98) A
- 99) A
- 100) A
- 101) A
- 102) B
- 103) B
- 104) A
- 105) A
- 106) B
- 107) A
- 108) A
- 109) A
- 110) B
- 111) A
- 112) A
- 113) A
- 114) B
- 115) A
- 116) B
- 117) B
- 118) A
- 119) B
- 120) B
- 121) A
- 122) B
- 123) A
- 124) B
- 125) B
- 126) A
- 127) A
- 128) A
- 129) A
- 130) B
- 131) B
- 132) A

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